



How Unicommerce Helped
India's Leading AgriTech
Company Centralize Fulfillment
Across 24 Locations!



Supply Chain Simplified

Higher Sales | Lower Operating Cost | Hassle-free Management

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CHALLENGES FACED



Maintaining Stock
Freshness



Manually Driven
Warehouse
Operations



Complex Returns
Management



Managing Inventory
across Multiple
Locations



Integrated Shipping
and Logistics



Better Reporting
and Analytics

Companies in **AgriTech** space focus on the **upliftment of the agricultural sector** in the country. This unique business model, serving farmers and agri companies as their core base of customers encounters distinctive operational challenges as well.

Serving over **1 Mn farmers** with services offered in **12+ agriculturally driven states** including Gujarat, Maharashtra and Rajasthan, our client, India's leading AgriTech firm needed completely automated and fast solutions to manage their increasing client base.

Keeping track of derived data on farming and produce by top farmers, assisting them with expert advice on various agronomy fronts including produce, crop life cycle, etc in real-time as well as managing **24 warehouses** in these geographies was turning into a real task for the company.

COLLABORATION WITH UNICOMMERCE

Being a novel business with a focus on agriculturally inclined geographies, our client required tailored solutions to manage their services and they found answers to all their prerequisites with Unicommerce's scalable and advanced offerings.

01

FULLY AUTOMATED WAREHOUSE OPERATIONS ACROSS 24 LOCATIONS

Unicommerce's warehouse management system enabled the client to automate major warehouse functions across their sales channels (*their own CRM, Franchises, ERP system- Navision etc.*) and helped them maintain error-free operations.

02

ADVANCED INVENTORY AND ORDER MANAGEMENT

Unicommerce's centralized inventory and order management helped the client to sync products in real-time & keep track of their evergrowing order volume increasing their profitability.

03

SEAMLESS FULFILLMENT ACROSS MULTIPLE WAREHOUSES PAN INDIA

Unicommerce delivered advanced customer support solutions that helped the client manage and serve customer-centric services in real-time enabling faster and effective operations.

04

SIMPLIFIED RETURNS MANAGEMENT

Unicommerce enabled easy processing of returns and cancellations across various channels from a single panel helps enhance productivity while reducing the cost of operations and logistics.

05

COMPREHENSIVE DASHBOARD AND REPORTS

Unicommerce's precise reports and dashboards helped the leading AgriTech firm analyse efficiency across all their operations and prioritise their workflows.



BUSINESS IMPACT

COMPLETE VISIBILITY AND CONTROL

Right from order and inventory management to returns, reports, and data analysis, the services by Unicommerce have resulted to be a key factor in the day to day management of client's services

FULLY AUTOMATED AND PRECISE WAREHOUSE OPERATIONS

Taking the business from a small scale to making it a huge platform for all agri related operations, our client managed to achieve immense recognition with the help of Unicommerce's technologically backed solutions.

24

**WAREHOUSES
HANDLED**

0.5 MN+

**ORDERS
PROCESSED/
MONTH**

6K+

**PRODUCT
LISTINGS**

**Join the platform that has helped over
10,000 Brands, eCommerce Sellers &
Retailers to achieve exponential growth
with lower operational costs &
improved unit economics!**

**Maximize your productivity and profitability with
Unicommerce Technology Solutions now!**

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