How Unicommerce Helped Brand Studio carry out 2 Mn+ dispatches/month

BRAND STUDIO



## eCommerce Selling Simplified

icommerce Higher Sales | Lower Operating Cost | Hassle-free Management





Managing customized order allocation and inventory sync



Handling boxwise pack slips accurately



Shipping bulk orders partially due to rushed timelines/fulfilment rate



Tackling bundle order processing or picking



Dependency on manual processes for warehouse operations



Generating error-free reports and analysis

Brand Studio is India's first-ever tech enabled fashion brand, with a presence across all major marketplaces including Myntra, Flipkart, etc and 7 prominent fashion platforms: Locomotive, Highlander, Mark Taylor, Black Coffee, Folklore, Vishudh & Tokyo Talkies associated with it.

A rapidly growing business, Brand Studio has been on the radar of shoppers with high demands and a total turnover of over **400 Cr** and needed a highly advanced technology partner to tackle their warehouse operations and ensure seamless services to their clients.





- 01
- Unicommerce enabled the brand to have a **smooth** warehouse management system by automating major functions across multiple sales channels.
- 02
- The brand was able to **track inventory count, manage dispatches, order allocation, returns** and get the status of entire warehouse operation across multiple locations in real-time
- 03
- Unicommerce allowed the brand to manage its **packaging and shipments**, along with having a complete summary of **boxwise items**
- 04
- Brand Studio was able to **generate separate shipments** for bundle items with **unique picking processes of shipping bundles** using Unicommerce
- 05
- Unicommerce supported seamless integrations of Brand Studio with leading marketplaces including Myntra, Flipkart, etc. thus increasing the order fulfillment rates.
- 06
- With the precise reports for sales, invoices, pack slips and dashboards offered by Unicommerce, Brand Studio was able to **analyze performance** across all its services and priorities their workflows

## CLIENT IMPACT





SHYAM S PRASAD

Chief Executive Officer

Brand Studio Lifestyle Pvt Ltd

"Unicommerce has been with us ever since we began **4 years ago** and the journey so far has been completely trouble-free, The WMS system of Unicommerce has helped us grow exponentially with over **2.2L SKUs** being live on multiple sales channels.

The ever-evolving concept that is followed at Unicommerce is what makes the entire process so easy!"

The seamless integration provided by
Unicommerce with multiple sales channels
has enabled Brand Studio to expand their
portfolio to 2.2Mn SKUs being live on these
platforms with an inventory count of 300K+
items

Unicommerce helped Brand Studio in segregating, accurately picking/packing and shipping bundle products to further improve operation efficiency and scale their business growth.

With the Warehouse Management Solution of Unicommerce, Brand Studio has been dispatching around **2M+ units per month** on the basis of inventory availability, across multiple warehouses, spread over **1 L sq ft of space** 

The overall product count of the brand has increased by **50%**, with fulfilment rate rising up quickly along with a significant drop in returns by **40%** post Unicommerce was onboarded as their WMS Technology Partner.



2 MN+ UNITS DISPATCHED / MONTH



**2.2 MN** SKU LIVE ON SALES CHANNELS



300K+
INVENTORY COUNT



50% INCREASE IN PRODUCT COUNT



40%
DECLINE IN RETURNS

